

What does it mean on page 119 when it says, “The ability to speak clearly precedes the ability to move others to action”?

Write down philosopher Ludwig Wittgenstein’s wise words:

As always, Carnegie gives a specific outline for his writing. Fill in the important parts of the outline, and choose some significant sub points to fill in.

I. Restrict _____

a. Significant point/ support/ explanation:

b. Significant point/ support/ explanation:

II. Arrange _____

a. Significant point/ support/ explanation:

b. Significant point/ support/ explanation:

III. Enumerate _____

a. Significant point/ support/ explanation:



IV. Compare _____

a. Turn _____

I. Two examples Carnegie uses:

1.

2.

b. Avoid technical terms

I. Why this is so important:

V. Use _____

a. Significant point/ support/ explanation:

b. Significant point/ support/ explanation:

Write down 2-3 *specific* things in this chapter than can help you prepare for your DJ speech: